

**SAMPLE LETTER  
REQUEST FOR ECONOMIC REVITALIZATION AREA (ERA) AND TAX ABATEMENT (REAL  
AND PERSONAL PROPERTY ABATEMENT)**

(Insert date)

The Honorable James D. Lienhoop  
Office of the Mayor  
123 Washington Street  
Columbus, IN 47201

RE: Economic Revitalization Area Designation and Tax Abatement for Real and Personal  
Property  
(Insert property owner's name)

Dear Mayor Lienhoop:

(Insert company's name), manufacturer of (insert product name), is planning an expansion of its facilities located at (insert address of location). Our plant will be expanded by (insert # of square feet) to accommodate the installation of new manufacturing equipment. Plans include the investment of (insert dollar amount) in real property improvement and (insert dollar amount) in new manufacturing equipment.

As a result of this expansion, (insert number) jobs will be retained and (insert number) jobs will be added by (insert estimated date total number of employees will be added).

We are requesting designation of our property located at (insert address of location) as an economic revitalization area, and we are requesting tax abatement on both the building improvements and the purchase of new manufacturing equipment. The site at which we plan to expand is located in previously designated economic development target area.

Attached hereto are: Application for Designation of ERA, Application for Tax Abatement, Agreement of Cooperation, and Statement of Benefits form (SB-1), and a list of the equipment to be purchased.

We request that you place this item on the Council Agenda at the earliest convenient date. If you have any questions, please call (insert name of contact person) at (insert telephone number).

Sincerely,

(Original signature here)  
(Insert name and title under signature)

Enclosures

cc: Mary K. Ferdon, Executive Director of Administration and Community Development  
Alan Whitted, City Attorney